PAPER MACHINERY CORPORATION TERMS AND CONDITIONS OF SALE

1. CONTRACT FORMATION. Issuance of any proposal by Paper Machinery Corporation ("Seller") to the purchaser ("Purchaser") is not an offer to make a sale, but a solicitation of an order. Seller shall have no obligation to make any sale unless and until it agrees to do so in a writing signed by an officer of Seller at Seller's home office in Milwaukee, Wisconsin, U.S.A. Any such agreement to sell is expressly conditioned upon Purchaser's assent to these Terms and Conditions of Sale (these "Terms and Conditions") a Purchaser will be deemed to have assented to these Terms and Conditions when: (a) Purchaser signs and

EXHIBIT A

STANDARD PAYMENT TERMS

Machinery 35% Down with Order; 50% Prior to Shipment; 15% Acceptance at Customer Tooling 50% Down with Order; 35% Prior to Shipment; 15% Acceptance at Customer